PIA brings the annual convention free of charge to our members thanks to the Continuous and Generous Support of our Partners In Action.

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Hotel at Old Town, 830 E First St N in Wichita. Room Reservations call 316.267.4800

Room Block Expires October 11, 2021. Mention "PIA" to secure our room rates \$119 Queen/\$129 King or Double/ \$189 One Bedroom Suite. *Reservations include Free wireless Internet access and Free Parking Garage.*

While we are certainly hoping that the impacts of COVID begin trending downward in the remaining weeks until our convention, there are a few measures we plan to implement to encourage additional registrations and maximize the business opportunities for all attendees. Our plans for the meeting will evolve if conditions, local/national mandates, or hotel requirements change prior to the convention. We are working closely with our meeting planners to design a meeting that allows us to gather in the safest manner possible and where individuals can feel free to take precautions that allow them to feel comfortable attending.

- For events where social distancing would be difficult, we will strongly encourage masking. This would include general sessions, workshops, and registration areas.
- · For events where physical distancing is possible, masks will be discretionary. This will include all networking events, meals, and receptions as we have doubled the size of the space typically used for these functions.
- · Masking at individual meetings will be left to the discretion of the participants. However, if you have not been vaccinated against COVID-19 we are asking masks to be worn while indoors.

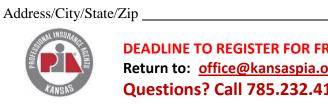
We are fortunate enough to be a group where many of us know each other. Accommodating friends, business partners and new members with varying levels of comfort returning to in person meetings will be the key to our success.



October 27 & 28, 2021

Hotel at Old Town in Wichita

WEDNESDAY OF CO	DNVENTION
9:30-10:20 am <i>1 hr GEN</i>	Google My Business: A course designed to educate our members on the proper way to set up and optimize a Google My Business Listing for free
10:40-11:30 am 1 hr Ethics	Ethics in Insurance: Discuss the Ethical Behavior of Insurance Professionals Door-Prizes
11:30 am-1:00 pm LUNCH BREAK	Exhibits Open – Come meet your Convention Exhibitors & Sponsors as they make this event possible!
a precarious positic We are always cond	Managing E&O Risk In Today's Independent Insurance Agency This Utica approved presentation will address the exposures routinely encountered by today's Independent ne hectic pace required of today's agent as well as the elevated expectations of our clients routinely puts us in as to the opportunity for E&O allegations. Technology can be a useful tool, but brings its own challenges. The seeming the seeming to the seeming to the game' in our pursuit of managing fraught with opportunities for mistakes. Consistency is the 'name of the game' in our pursuit of managing
4:00 pm- 6:30 pm	FALL FESTIVAL WITH FABULOUS FOOD, FUN & FRIENDS! Exhibits are open while we enjoy some time outdoors to reconnect before dinner. We've missed you! Enjoy a game of ping-pong, shuffleboard, corn-hole, putting green, beer-garden and more!
THURSDAY OF CONVENTION	
	Breakfast with our Exhibitors & Sponsors – Last chance to visit Exhibits! Annual Business Meeting with the Kansas Insurance Department SB 37: "Here's What You Need to Know" Lee Modesitt, Director of Government Affairs & Communication, Kansas Insurance Department odates on the implementation of SB 37. Phase one was completed in July. Phase two, which directly impacts libe completed by January 2022. This is a terrific opportunity to hear about why these changes are coming ons answered.
9:30-11:30 am 2 hrs GEN	Cyber Anatomy : Cyber is one of the hottest topics of the pandemic. We will touch on types of risks, policy coverages, breach plans, examples, and staff training
11:30 am- 12:20 pm <i>1 hr Gen</i>	Facebook and Instagram like a Pro A course designed to educate our members on using Facebook & Instagram to educate/inform your clients, compliance with carriers and E&O risk
12:40-1:30 pm 1 hr Ethics	Ethics as you Eat (Working Lunch) Grab a sandwich and Grab a seat! GIVE-A-WAYS
1:30-3:30 pm 2 <i>hrs PC</i>	Workers' Comp 101: Class will cover Self-Insured Groups vs. Standard Market Carriers; the Underwriting & Claims Processes; Loss Control; and a Case Law Update.
CONVENTION REGISTRATION • PIA MEMBERS FREE Non-Member/\$50 per person per day or \$75 both days	
Please "X" the Courses and Meal Events you plan to attend.	
Wednesday:	GoogleEthicsLunchE&ODinner
Thursday:	Breakfast/ABM Cyber Facebook & Instagram Eat & Ethics WC
Name	NPN Phone



DEADLINE TO REGISTER FOR FREE IS OCTOBER 13th / OCTOBER 14th and after is \$50 per person

Return to: office@kansaspia.org

FAX 785.232.0272 ● PIA, 216 SW 7th, Topeka KS 66603

Questions? Call 785.232.4143 or trina@kansaspia.org

Agency/Company _____ E-mail ____