



Making it easier to earn CE credits without leaving your desk!

**How It Works:**

Step 1: – Register. *Each registrant must have their own computer and email address.*

Step 2: – At date/time of Webinar, click link provided in email invitation.

Step 3: – Enjoy the presentation. *During the presentation you must verify attendance when prompted.*

**2022 PIACEO Webinar Schedule**

Effective January 1, 2022 producers that hold a single line or both major lines of authority (L&H and/or PC) must now have 18 hours of Kansas Continuing Education Credits per line, and 3 of those must be Ethics.

The remaining 15 hours are at the producer’s discretion.

**1 Hr Course Fee:** Member \$15/Nonmember \$25

**3 Hr Course Fee:** Member \$40/Nonmember \$55

**Purple indicates ETHICS CE Credit approved**

**\*\*Indicates Utica approved Loss Control Course**

Please **CIRCLE** the class(es) you would like to attend from the list of courses on the **BACK** of this form and **RETURN BOTH PAGES** to register for the webinar(s).

An E-mail confirmation with webinar link(s) will be sent once registration is received in the PIA Office.

Name \_\_\_\_\_ NPN \_\_\_\_\_

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**To Register:**

Checks in the mail

Complete form and E-mail to [office@kansaspia.org](mailto:office@kansaspia.org)  
or mail with payment to: PIA, 216 SW 7th, Topeka KS 66603  
Questions? E-mail: [office@kansaspia.org](mailto:office@kansaspia.org) or call 785.232.4143



**Cancellation Policy:** If you fail to attend or complete the webinar, registration fee is forfeited; **No Exceptions.** All cancellations must be E-mailed to [office@kansaspia.org](mailto:office@kansaspia.org). All refunds will be processed via check and incur a \$2 card processing fee.

## 2022 PIACEO Webinar Schedule

Please **CIRCLE** the class(es) you would like to attend from the list below.  
You must **RETURN THIS PAGE WITH REGISTRATION FORM ON THE FRONT.**

<b>JANUARY</b>	<b>COURSE NAME</b>	<b>TIME</b>	
01/18	Personal Lines Coverage Concerns: Annoying But Important	8-11	
01/18	<a href="#">Ethics: Essentials for the Insurance Producer</a>	12-3	ETHICS
01/20	"How/Where the %^* Will I Live?" Insurance Solutions for the Long-Term	8-11	
01/20	Commercial Property - Direct vs. Indirect Damage	12-3	
01/26	An Hour with Nicole: Personal Umbrella Issues & Answers	1-2	
01/27	Personal Lines Clients and Their New Normal	8-11	
01/27	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions	12-3	
<b>FEBRUARY</b>			
02/02	An Hour with Corey: Valuation Issues with Custom Cars & Tricked-Out Trucks	1-2	
02/09	An Hour with Nicole: Homeowners Loss Settlement Issues	1-2	
02/10	Homeowners in Real Life: Tales of Claims & Coverage	8-11	
02/10	Is This Stuff for Real? Understanding & Insuring Emerging Risks	12-3	
02/15	**That's Personal: Home & Auto Exposures Your Insured Doesn't Share (and Why That's Bad)	8-11	
02/15	Flood Insurance, FEMA, and the NFIP	12-3	
02/17	Planting the Seed: Agent Strategies to Get and Keep Agribusiness Insureds	8-11	
02/17	Chris Amrhein's "Adventures in Aging": Social Security & Other Retirement Income Solutions	12-3	
02/22	Certificates of Insurance and the Coverage Issues that Go With Them	8-11	
02/22	Lurking: Surprises In the Contractor's CGL Policy & Endorsements to Watch Out For	12-3	
02/23	An Hour with Cathy: Additional Insured Endorsements for Contractors	1-2	
02/24	<a href="#">The Evolution of Ethics in Insurance</a>	8-11	ETHICS
02/24	Contracts Agents Should Read	12-3	
<b>MARCH</b>			
03/02	An Hour with Cathy: Insurance Issues for the Commercial Tenant	1-2	
03/03	Personal Lines Clients and Their New Normal	12-3	
03/09	An Hour with Corey: Liars: How to Spot Fraud & What the Agent Can Do About It	1-2	
03/22	Employment Practices Liability - A Coverage No Business Can Afford to Be Without	8-11	
03/22	**Nailed It: Understanding Insurance Requirements in Construction Contracts	12-3	
03/24	Personal Lines Coverage Concerns: Annoying But Important	8-11	
03/24	<a href="#">Why Good People Do Bad Things: A Deep Dive Into Agency Ethics</a>	12-3	ETHICS
03/29	Why Insurance to Value and Liability Limits are Always Wrong (and How to Fix That)	8-11	
03/29	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions	12-3	
03/30	An Hour with Nicole: Personal Umbrella Issues & Answers	1-2	
03/31	Autos, Garages, and Dealers - Oh My! Knowing the Difference	8-11	
03/31	Commercial Property - Direct vs. Indirect Damage	12-3	
<b>APRIL</b>			
04/05	Flood Insurance, FEMA, and the NFIP	8-11	
04/05	Personal & Commercial Lines Endorsements: Some Good, Some That Really Stink	12-3	
04/07	Homeowners In Real Life: Tales of Claims & Coverage	8-11	
04/12	Cyber - Evolution, Exposures, Incidents & Insurance	8-11	
04/12	Chris Amrhein's "Adventures in Aging": Social Security & Other Retirement Income Solutions	12-3	
04/13	An Hour with Corey: Valuation Issues with Custom Cars & Tricked-Out Trucks	1-2	
04/19	**That's Personal: Home & Auto Exposures Your Insured Doesn't Share (and Why That's Bad)	8-11	
04/19	<a href="#">Ethics: Essentials for the Insurance Producer</a>	12-3	ETHICS
04/20	An Hour with Cathy: Three Commercial Property Insurance Problems and How to Fix Them	1-2	
04/21	"How/Where the %^* Will I Live?" Insurance Solutions for the Long-Term	12-3	

May – December 2022 courses to follow