



PIACEOonline

Making it easier to earn CE credits without leaving your desk!

How It Works:

Step 1: – Register. *Each registrant must have their own computer and email address.*

Step 2: – At date/time of Webinar, click link provided in email invitation.

Step 3: – Enjoy the presentation. *During the presentation you must verify attendance when prompted.*

2023 PIACEO Webinar Schedule

Effective January 1, 2022, producers that hold a single line or both major lines of authority (L&H and/or PC) must now **have 18 hours of Kansas Continuing Education Credits total**, and 3 of those must be Ethics.

The remaining 15 hours are at the producer's discretion.

1 Hr Course Fee: Member \$15/Nonmember \$25

3 Hr Course Fee: Member \$40/Nonmember \$55

Purple: Ethics CE Credit

Green: Utica approved Loss Control Course

Please **CIRCLE** the class(es) you would like to attend from the list of courses on the **BACK** of this form and **RETURN BOTH PAGES** to register for the webinar(s).

An E-mail confirmation with webinar link(s) will be sent once registration is received in the PIA Office.

Name _____ NPN _____

Agency/Company Name _____

City/State/Zip _____

Phone _____ E-mail _____

Credit Card # _____ Expiration Date _____

Name on Card _____ Signature _____

To Register:

Checks in the mail

Complete form and E-mail to office@kansaspia.org

or mail with payment to: PIA, 216 SW 7th, Topeka KS 66603

Questions? E-mail: office@kansaspia.org or call 785.232.4143



Cancellation Policy: If you fail to attend or complete the webinar, registration fee is forfeited; **No Exceptions**. All cancellations must be E-mailed to office@kansaspia.org. All refunds will be processed via check and incur a \$2 card processing fee.

MARCH	TIME	COURSE NAME	
3/7/2023	8 - 11a	Marriage, Kids, Money, Assisted Living and Everything Between: Home and Auto Exposures For Life	
3/7/2023	12 - 3p	Homeowners Deep-Dive: What You Need to Know About the Most Recent Forms	
3/9/2023	8 - 11a	All-Things Ethics: Agent Obligations, Standards, Authority and More	ETHICS
3/14/2023	12 - 3p	The Bad Thing Happened: Handling Commercial Claims & Coverage Disputes	
3/16/2023	12 - 3p	Employment Practices Liability - A Coverage No Business Can Afford to Be Without	
3/21/2023	12 - 3p	Certificates of Insurance and the Coverage Issues that Go With Them	
3/22/2023	1 - 2p	An Hour with Dave: Coverages That Keep a Business Income Loss From Bankrupting You	
3/23/2023	8 - 11a	Flood Insurance, FEMA, and the NFIP	
3/23/2023	12 - 3p	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do	
3/28/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions	
APRIL	TIME	COURSE NAME	
4/11/2023	8 - 11a	Commercial Property: Recent Changes and Crucial Concepts	
4/11/2023	12 - 3p	Planting the Seed: Agent Strategies to Get and Keep Agribusiness Insureds	
4/12/2023	8 - 11a	Covering Online Fraud and Employees Who Turn Out to Be Crooks	
4/12/2023	1 - 2p	An Hour with Cathy: Certificates of Insurance - Headaches & Remedies	
4/13/2023	8 - 11a	"Wait...What the #^&* Just Happened?!" 14 Personal Lines Issues To Know Before It's Too Late	
4/18/2023	8 - 11a	Certificates and Additional Insureds: What Did I Do to Deserve This?!	
4/19/2023	1 - 2p	An Hour with Nicole: Why Personal Lines Deductibles Always Confuse Insureds	
4/20/2023	12 - 3p	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage	
4/25/2023	8 - 11a	Lurking: Surprises In the Contractor's CGL Policy & Endorsements to Watch Out For	
4/25/2023	12 - 3p	Why Good People Do Bad Things: A Deep Dive Into Agency Ethics	ETHICS
4/26/2023	1 - 2p	An Hour with Dave: Fast Facts About Flood	
4/27/2023	8 - 11a	Bots, Crypto, Weed and Other Risks You Never Imagined Insuring (But Here We Are)	
4/27/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Social Security & Other Retirement Income Solutions	
MAY	TIME	COURSE NAME	
5/09/2023	8 - 11a	Leadership and Liability: Insuring Executive Risk	
5/09/2023	12 - 3p	Ethical Dilemmas in Insurance and the Responsibilities of Agents	ETHICS/UTICA
5/10/2023	8 - 11a	Cyber Coverage: Protecting Your Insureds From Hackers, Liars, & Really Bad Bots	
5/10/2023	1 - 2p	An Hour with Cathy: Commercial Property Valuation Options (aka "How Big is the Check?!")	
5/11/2023	8 - 11a	Homeowners Deep-Dive: What You Need to Know About the Most Recent Forms	
5/11/2023	12 - 3p	More Money, More (Insurance) Problems? Mastering P&C Coverage for the Affluent Market	
5/17/2023	1 - 2p	An Hour with Nicole: Everything You Need to Know About Insuring Work-From-Home Exposures	
5/18/2023	8 - 11a	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do	
5/18/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions	
5/23/2023	8 - 11a	Flood Insurance, FEMA, and the NFIP	
5/23/2023	12 - 3p	Mastering Business Income: Tools & Tips to Keep Insureds Flush	
5/24/2023	1 - 2p	An Hour with Sam: A Numbers Game - Mastering the Coverage Symbols in a Business Auto Policy	
5/25/2023	8 - 11a	Marriage, Kids, Money, Assisted Living and Everything Between: Home and Auto Exposures For Life	
JUNE	TIME	COURSE NAME	
6/07/2023	8 - 11a	Employment Practices Liability - A Coverage No Business Can Afford to Be Without	
6/07/2023	1 - 2p	Employment Practices Liability - A Coverage No Business Can Afford to Be Without	
6/15/2023	8 - 11a	Certificates and Additional Insureds: What Did I Do to Deserve This?!	
6/15/2023	12 - 3p	"Wait...What the #^&* Just Happened?!" 14 Personal Lines Issues To Know Before It's Too Late	
6/20/2023	8 - 11a	Commercial Property: Recent Changes and Crucial Concepts	
6/20/2023	12 - 3p	AWAITING TOPIC	
6/21/2023	1 - 2p	An Hour with Nicole: Why Personal Lines Deductibles Always Confuse Insureds	
6/22/2023	12 - 3p	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage	
6/27/2023	8 - 11a	All-Things Ethics: Agent Obligations, Standards, Authority and More	ETHICS/UTICA
6/27/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions	
6/28/2023	8 - 11a	Growing Good Insurance: Property & Liability Endorsements to Fortify Farm Risks	
6/29/2023	12 - 3p	Certificates of Insurance and the Coverage Issues that Go with Them	