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How It Works:

Step 1: – Register. *Each registrant must have their own computer and email address.*

Step 2: – At date/time of Webinar, click link provided in email invitation.

Step 3: – Enjoy the presentation. *You must verify attendance when prompted.*

2025 Webinar Schedule

Please **CIRCLE** the class(es) you would like to attend from the list of courses on the **BACK** of this form and **RETURN BOTH PAGES WITH REGISTRATION FORM.**

1 Hr Course Fee: Member \$15/Nonmember \$25

2 Hr Course Fee: Member \$20/Nonmember \$35

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Name of Class: _____ Date of Class _____

To Register: Complete form and E-mail to office@kansaspia.org Or mail w/payment to: PO Box 1241, Manhattan KS 66505

Cancellation Policy: If you fail to attend or complete the webinar, registration fee is forfeited; **No Exceptions.** All cancellations must be mailed to office@kansaspia.org. All refunds will be processed via check and incur a \$2 card processing fee.

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1/9/2025	10 - 11a	An Hour with Cathy: I Pay What? How Commercial Policy Deductibles Work	1 PC
1/9/2025	12 - 3p	Certificates, Contractors, and You: Fights, Coverage Issues, Best Practices	3 PC
1/14/2025	10 - 11a	An Hour with Patrick: Reinsurance: How It Works & Why It Matters	1 PC
1/14/2025	12 - 3p	Big Rig, Big Risk: Mastering Trucking Accounts	3 PC
1/15/2025	12 - 3p	Reasons Personal Lines are Broken (and What to Do About It)	3 PC
1/16/2025	12 - 3p	Liar!: An Agent's Role in Identifying & Handling Fraud	3 PC
1/21/2025	8 - 11a	Why Inadequate EPLI Will Close Your Business (and What to Do About It)	3 PC
1/21/2025	12 - 3p	Ethics in Insurance - Protecting the Client and the Agency	3 ETH
1/22/2025	1 - 2p	An Hour with Dave: Rental Cars: Issues, Answers, Horror Stories	1 PC
1/23/2025	12 - 2p	Just Use Mine: Home, Vehicle and Other Sharing Exposures Insurance Doesn't Like	2 PC
1/30/2025	8 - 11a	Homeowners Endorsements Insureds Don't Want (But Do Need)	3 PC
1/30/2025	12 - 3p	The Fine Print: Understanding the Contractual Obligations of Your Insured	3 PC
2/6/2025	12 - 3p	Ethics, Diligence, Success: What Agencies Need to Know	3 ETH
2/11/2025	8 - 10a	CGL Endorsements That Will Break Your Policy	2 PC
2/11/2025	1 - 2p	An Hour with Cathy: Understanding (Finally!) How Claims Made Policies Work	1 PC
2/12/2025	12 - 3p	Social Security and Medicare: Your Questions Answered	3 LH
2/18/2025	12 - 3p	Stinkin Rich, Insurance Poor: P&C Coverage Challenges for High-Net-Worth Individuals	3 PC
2/19/2025	12 - 3p	Commercial Property: Claims, Coverages, Consequences	3 PC
2/20/2025	8 - 10a	Eroding: The Personal Lines Implosion and What Happens Next	3 PC
2/20/2025	1 - 2p	An Hour with Nicole: Making Sense of Homeowners Deductibles (Once and For All!)	1 PC
2/25/2025	8 - 11a	Definition of Insanity: Common Home & Auto Exposures We Know Are There & Do Nothing About	3 PC
2/25/2025	12 - 3p	Flood Insurance: What You Need to Know	3 GN
2/26/2025	1 - 2p	An Hour with Dave: Understanding Ordinance or Law (Because Insureds Still Don't)	1 PC
2/27/2025	8 - 11a	Bad Machines, Evil People: The Latest in Cyber	3 PC
2/27/2025	12 - 3p	Certificates, Contractors, and You: Fights, Coverage Issues, Best Practices	3 PC
3/6/2025	12 - 3p	Liar!: An Agent's Role in Identifying & Handling Fraud	3 PC
3/11/2025	8 - 11a	Transportation Insurance: A Non-Standard Business Exposure	3 PC
3/11/2025	12 - 3p	Dawn of New Age or End of the World? Emerging Risks That Make You Wonder	3 PC
3/13/2025	8 - 11a	Homeowners Endorsements Insureds Don't Want (But Do Need)	3 PC
3/13/2025	1 - 2p	An Hour with Nicole: Personal Lines: Read the %^&* Form!	1 PC
3/18/2025	8 - 11a	How It's Built, How It's Used, Will It Survive: Elements of Property Underwriting	3 PC
3/18/2025	12 - 3p	Why Inadequate EPLI Will Close Your Business (and What to Do About It)	3 PC
3/19/2025	12 - 3p	Reasons Personal Lines are Broken (and What to Do About It)	3 PC
3/20/2025	1 - 2p	An Hour with Cathy: I Pay What? How Commercial Policy Deductibles Work	1 PC
3/25/2025	8 - 10a	Name That Endorsement: Business Auto and Commercial Property Edition	2 PC
3/25/2025	12 - 3p	Ethics in Insurance - Protecting the Client and the Agency	3 ETH
3/26/2025	1 - 2p	An Hour with Dave: E&O: Talking Exposures with an Attorney	1 PC

4/1/2025	8 - 11a	Bad Machines, Evil People: The Latest in Cyber	3 PC
4/1/2025	12 - 3p	Ethics, Diligence, Success: What Agencies Need to Know	3 ETH
4/3/2025	8 - 10a	Eroding: The Personal Lines Implosion and What Happens Next	2 PC
4/3/2025	1 - 2p	An Hour with Nicole: Making Sense of Homeowners Deductibles (Once and For All!)	1 PC
4/8/2025	12 - 3p	Stinkin Rich, Insurance Poor: P&C Coverage Challenges for High-Net-Worth Individuals	3 PC
4/15/2025	8 - 10a	Why Are You Here?! Insurance Issues with the People and Stuff in Your House	2 PC
4/15/2025	12 - 3p	Flood Insurance: What You Need to Know	3 GN
4/22/2025	12 - 3p	Commercial Property: Claims, Coverages, Consequences	3 PC
4/24/2025	12 - 3p	Social Security and Medicare: Your Questions Answered	3 LH
5/6/2025	8 - 11a	Certificates, Contractors, and You: Fights, Coverage Issues, Best Practices	3 PC
5/6/2025	12 - 3p	Ethics in Insurance - Protecting the Client and the Agency	3 ETH
5/8/2025	12 - 3p	The Fine Print: Understanding the Contractual Obligations of Your Insured	3 PC
5/13/2025	8 - 11a	Big Rig, Big Risk: Mastering Trucking Accounts	3 PC
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5/21/2025	12 - 3p	Reasons Personal Lines are Broken (and What to Do About It)	3 PC
5/22/2025	8 - 11a	Homeowners Endorsements Insureds Don't Want (But Do Need)	3 PC
5/22/2025	1 - 2p	An Hour with Nicole: Personal Lines: Read the %^&* Form!	1 PC
6/10/2025	8 - 11a	Definition of Insanity: Common Home & Auto Exposures We Know Are There & Do Nothing About	3 PC
6/10/2025	12 - 3p	Stinkin Rich, Insurance Poor: P&C Coverage Challenges for High-Net-Worth Individuals	3 PC
6/12/2025	8 - 10a	Eroding: The Personal Lines Implosion and What Happens Next	2 PC
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6/17/2025	8 - 11a	Why Inadequate EPLI Will Close Your Business (and What to Do About It)	3 PC
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